

Experience, integration, transparency, value, customer service and peace of mind. These are the values that set Pace apart to deliver exceptional living spaces, beyond what you would expect in today's market.

You won't find a developer that keeps up with Pace in quality, design, value, integrity and personalized customer care. In fact, we are so confident in our product, we stay with you for the long term – for 10 years after settlement. Don't just take our word for it, use this booklet as a checklist; question the competition and compare for yourself. That's the Pace Difference.

An integrated builder developer.

You'll get more from Pace

As a fully integrated builder developer with industry leading architects & designers; an award winning construction team, dedicated project managers, sales agents and Customer Care representatives; at Pace we keep it in-house, meaning you reap the benefits. We set the standard with unmatched quality and competitive pricing without compromise.

Keeping it in-house means complete and independent control of our projects, ensuring the highest level of quality, increased cost efficiencies, and the utmost reliability.

We are financially responsible and accountable for every step of the process, so we can deliver on promises, without cutting corners and without unforeseen problems or delays. We don't incur the added margins and fees of outsourcing suppliers, so neither will you.

Experience.

Established innovators

Our highly regarded reputation has been earned over 22 years and a suite of successful developments. We understand our city, its residents, their needs and aspirations because we've lived and worked in Melbourne for decades and will be here, decades into the future.

Our portfolio of innovative, award winning, lifestyle destinations are so much more than just a place to reside. Projects include exemplary landmarks such as The Icon St Kilda, a fusion of architecture, lifestyle and art that has become one of Melbourne's most talked about apartment developments.

We are new thinkers who have been around a long time. We have the expertise, experience and vision to choose leading locations, evolve them by adding the best in modern amenity and technology while building responsibly, sustainably and affordably.

We live by the mantra that we only develop in places we would want to live. And we only build spaces we would want to live in. It's a rule that has given Pace a reputation built on quality, stability and trust.

Transparency.

Nothing to hide

At Pace, we are transparent and upfront with all aspects of the development process. We identify and address everything at the start of the process to ensure no surprises later down the track. A fully integrated developer means less middle-men, no hidden fees, no unforeseen changes to plans or delays.

Don't just take our word for it. Our developments and our clients are our credentials; the figures tell the story. 100% of all of our developments have been completed, sold and settled.

We are so sure of our product that we provide completed apartments for inspection before you buy. In addition, our owner corporation fees, agreed to at time of purchase, will not change at time of settlement. Every promise will be met and every aspect of the finalised plan will be there on delivery.

Beyond value.

**All the little things that
make a big difference**

We tick all the boxes when it comes to the items that others offer as 'upgrades'. The difference is we don't expect you to pay any more for inclusions that we at Pace believe should come as standard.

Our holistic approach to building great spaces to live in means that every aspect of modern Australian living is considered. Our Architectural approach delivers abundant space and light - uncommon in modern developments. Our balconies are more than a token gesture, they are outdoor rooms enhancing space, natural light and ventilation. The best materials, finishes and inclusions contribute to outstanding quality and comfort. Pace offers extras that go beyond legal regulations and responsibilities, delivering lifestyle luxuries, without the added cost.

Standard Pace inclusions:

- Robe fit-out and kitchen storage with compartments, shelving and soft close cabinetry
- Range hood, bathroom & laundry flues directed outside, not into ceiling cavity
- Natural ventilation ducts preventing condensation and mold
- Emergency drainage in wet areas
- Secure, dedicated resident car parking and storage
- CCTV and secure access for pedestrians and to basement car parks
- Fully landscaped common areas with irrigation
- Environmentally sustainable features including solar boosted gas hot water system and rainwater harvesting

Customer satisfaction.

Service over and above

Pace is a game changer in post-settlement customer service. We are one of the few developers to have a dedicated Customer Care Team to focus solely on you and your needs, from initial enquiries through to purchase, settlement and beyond. Call directly and speak with one of our team members or use our dedicated Smartphone App. The App allows owners to access information specific to their development and log in maintenance requests that will be answered by our Customer Care Team within 48 hours.

Our advice is based on real knowledge of each step of the process because we are the builder. We provide regular, informative buyer updates and insightful advice across purchase, valuation, finance, settlement and owner-corporation.

Because we design and build for owner-occupiers, investors also benefit from purchasing premium quality residences that are the best on the rental market. We provide early access for leasing before settlement, so your returns start sooner. Nothing is left to chance.

Peace of mind.

We stay with you

Where many developers finish the project and finish the deal, we stand by our developments and our purchasers to offer absolute peace of mind.

From display suite to settlement inspections, at settlement and beyond, we are present to offer our assistance wherever needed. Long after you move in, we continue to work closely with the owners-corporation to ensure services, maintenance and quality remain at the high levels you'd anticipate from a Pace development.

From choice of location to quality of architecture, design and ongoing services, we aim to provide developments that increase or hold value, capital growth for you means success for us.